

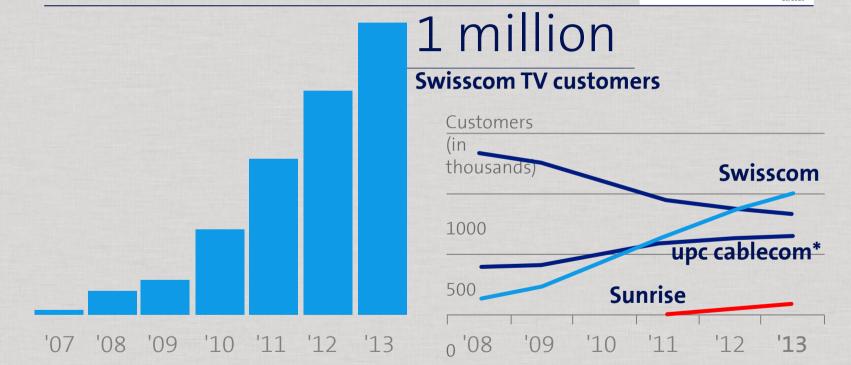
#### Media Event Swisscom TV 2.0

**Urs Schaeppi** CEO Swisscom 3 April 2014



#### Swisscom TV already has over 1 million satisfied customers

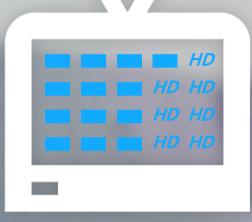
KASSENSTURZ TESTSIEGER Digital TV mit Vivo Casa \*\*\*\*



\* The upper line shows the basic fee only; the lower line includes the supplementary package. Pre-2012: all analogue. Includes digital from 2012 Sources: Swisscom, Liberty Global/upc cablecom, Sunrise 2



#### What 1 million customers love about Swisscom TV Whatever I want: wide range of channels and content on demand



Huge range of channels:

> over 200 channels
> 18 different languages
> 35 Swiss channels

# 5000 6400 Live sporting events Top films

2013: customers rented over 8.8 million programmes on demand



#### What 1 million customers love about Swisscom TV Whenever I want: replay and record

#### Catch-up TV: 30%

### Replay function activated: 50%

Regularly record programmes: 80%

REC



#### What 1 million customers love about Swisscom TV Wherever I want: constant service



Customers using mobile TV: 20%

Swisscom TV online: around 50% use catchup TV Swisscom TV app: 250,000 programmes recorded every month



#### Where is digital TV heading?



### Whenever I want Whatever I want Wherever I want

Range of content constantly expanding **Catch-up TV accounts** for up to 50% of use

**Convergence** – content increasingly available on all devices



3.4.2014

**Media Event Swisscom TV** 

## The new-look Swisscom TV 2.0 is even more flexible to reflect our customers' lifestyles.



#### Swisscom TV 2.0 in the cloud

Access your recordings from any device whenever you like and wherever you are

Proprietary, **flexible platform**  Cloud recording Record as many programmes as you like simultaneously

REC

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Secure data in Switzerland

**Environmentally-friendly** box with a longer service life

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#### New TV box and remote control





**Stylish** New compact design

**User-friendly** Wireless remote control: box can be hidden from view in a cabinet

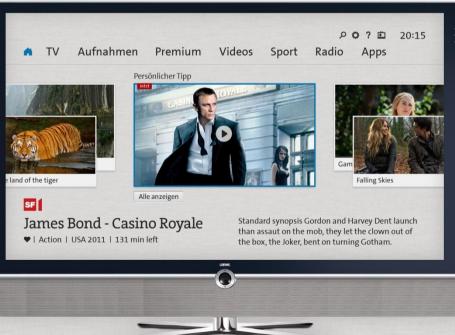
Fast Rapid start-up and navigation

**Environmentally-friendly** Less energy consumed

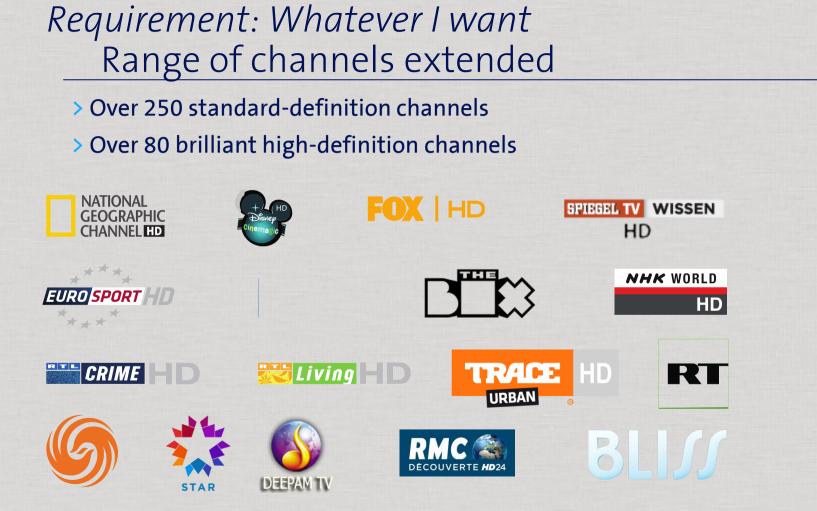


#### *Requirement: Whatever I want* New-look user interface

- > Homescreen with personalised recommendations
- > Up to 5 personal channel lists
- > Improved search function
- > Large-format pictures



swisscom

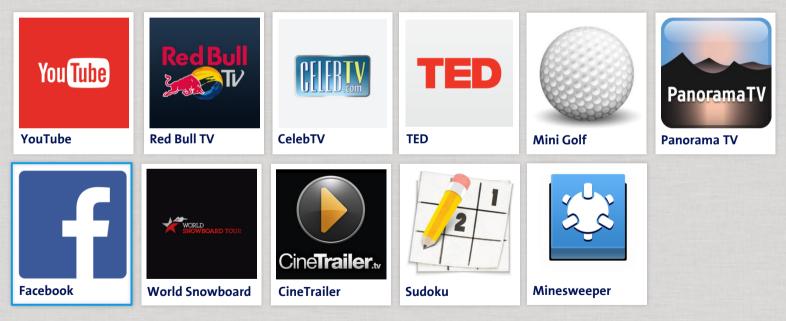


11

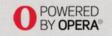


#### *Requirement: Whatever I want* New app store

#### More than 50 of the most popular apps



★★★★ Facebook





12

#### *Requirement: Whenever I want* More Replay options

#### > Seven days

> For over 250 channels

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#### *Requirement: Whenever I want* Unlimited recordings at the same time

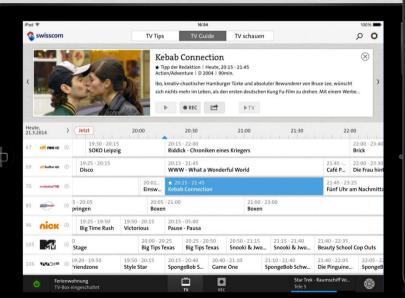
- Record as many programmes as you like simultaneously – up to 1000 hours
- Record missed programmes – for up to 7 days



swisscom

#### Requirement: Wherever I want Mobile Swisscom TV 2.0 available on any screen

- > Watch over 170 channels on the move
- > Replay available for 7 days on all channels







#### Swisscom TV 2.0 in brief



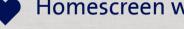
Replay available for 7 days on over 250 channels

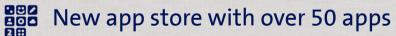


Record as many programmes as you like simultaneously – even those shown in the past Constant service – watch TV on your PC, tablet and smartphone



Extended range of channels - over 250 channels, including 80 HD channels Homescreen with personalised recommendations







Even faster and more user-friendly



Proprietary platform built using Android operating system

16

3.4.2014



#### Swisscom TV 2.0 available in new M, L & XL Vivo packages

#### **Vivo XL Vivo** Casa 3.4.2014 Vivo L Vivo M **Vivo** Casa Vivo Casa 0 i, Media Event Swisscom TV +++Internet 300 Mbps 100 Mbps 40 Mbps 15 Mbps 8 Mbps 2 Mbps 60 Mbps 20 Mbps 8 Mbps 1.5 Mbps 0.8 Mbps 0.2 Mbps Swisscom TV Swisscom TV 2.0 plus Swisscom TV basic Swisscom TV start Swisscom TV light **Fixed-line** Unlimited calls to fixed-line and mobile phones in Switzerland network Calls to other Unlimited calls to \_ fixed-line and countries mobile phones Subscription CHF 169 per price with CHF 139 per CHF 129 per **CHF 109** per CHF 89 per CHF 69 per fixed-line month month month month month month phone

17

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Thank you for your attention

Welcome to an amazing world of entertainment in Switzerland

