

# Proof of Concept: Zero Trust

## – Rapid Pilot (4 – 6 weeks)

**Measurably higher security.  
Without a major IT project.**

Do you want to reduce **IT security risks** caused by overly broad access, gain transparency, and pragmatically implement a Zero Trust architecture—without months-long transformation programs? With the Rapid Pilot, we implement a clearly defined Zero Trust use case in 4–6 weeks as a proof of concept—including measurement, reporting, and a basis for decision-making regarding the next steps.

**You benefit from:**

- Direct operationalization of Zero Trust by Switzerland's largest Cloudflare partner
- Use-case focus: fast results, low project risk, clear metrics—tailored to the Swiss market and regulations
- Cloudflare technology as the world's leading ZTNA platform

## Why this Rapid Pilot?

Many organizations face the following IT security challenges:

- **Implicit trust after login**  
Traditional access methods such as VPN authenticate the user once and then grant broad network access—without continuous verification and without restriction to specific applications.
- **Third parties as an underestimated risk**  
External partners often receive more access than necessary—without device control, without granular restrictions, and with full potential for lateral movement within the network.
- **Lack of traceability**  
Granular logs, clear authentication policies, and device posture checks are missing—and with them, the foundation for robust audits.

**Find out in 15 minutes if the Rapid Pilot does match with your business.**



### Your contact

**Jean-Louis Fantino**

Tel. +41 79 197 63 76

[jean-louis.fantino@swisscom.com](mailto:jean-louis.fantino@swisscom.com)

[www.swisscom.ch/zero-trust](http://www.swisscom.ch/zero-trust)

## Scope of Services

- PoC Scope: 1–2 applications, 1 user group (e.g., external partners or admins), 1 – 2 locations/regions
- Target scenario: clear definition of use case, risk assumptions, and success criteria
- Integration: Connection of relevant systems (e.g., identity/SSO, required access)
- Policy Design & Pilot Operation: controlled, traceable access policies
- Measurement & Reporting: KPI tracking, findings, basis for decision-making
- Decision Workshop: Evaluation of results and recommendations for Zero Trust rollout and next steps
- Policy Design & Pilot Operation: controlled, traceable access policies
- Measurement & Reporting: KPI tracking, findings, basis for decision-making
- Decision Workshop: Evaluation of results and recommendations for a company-wide Zero Trust roll-out and next steps

Excluded from the scope of services are an enterprise-wide Zero Trust rollout, app refactorings, a complete IAM overhaul, and large-scale network restructuring.

## Process duration: 4–6 weeks

- 1. Kickoff & Scope (Week 1)**  
Definition of scope, objectives, stakeholders, KPI benchmarks, and access
- 2. Setup & Integration (Weeks 1–2)**  
Integrations, pilot group, technical foundations
- 3. Policy Design & Operation (Weeks 2–4)**  
Policies, testing, controlled operation within the defined scope
- 4. Validation & Decision (Weeks 4–6)**  
KPI measurement, reporting, next steps

## Minimum requirements

**To ensure the PoC yields results quickly, we need:**

- Designated app owners and a defined pilot group, including a PoC SPOC
- Access to relevant systems (e.g., Identity/SSO) and necessary admin accounts

**Weekly time commitments (rough estimates):**  
IT/IAM (4 hrs) | Network (4 hrs) | Security (8 hrs) | App Owner (4 hrs)

In collaboration with: