

The benefits for our partners at a glance

	Silver	Gold	Platin
Joint annual planning			✓
Co-marketing and sales promotion			possible
Special trainings			possible
Support for fairs and conferences			possible
Inclusion in product and market development projects			possible
Special events			✓
Annual product sales planning		✓	✓
Individual incentivisation		possible	possible
Partner information events		✓	✓
Personal account manager		✓	✓
Support from regional market development team		possible	possible
Indication of partner locations on Swisscom's Swiss portal		possible	possible
Supply of relevant SME inquiries and opportunities		possible	possible
Status- and task-specific commissions	✓	✓	✓
Access to partner portal, e.g. for orders and promotions	✓	✓	✓
Support from specialist team for complex SME projects	possible	possible	possible
Telephone support for offers, orders, technical issues and administration	✓	✓	✓
Sales documents, presentations, product documentation, etc.	✓	✓	✓
Access to training courses in sales and advice, project management, technical issues, service and support	✓	✓	✓
Newsletter	✓	✓	✓
Discount for own use	✓	✓	✓
Participation in product promotions	✓	✓	✓
Use of status-specific partner label	✓	✓	✓