

Analyst Meeting

Swisscom “Solid as a Rock”

26 March 2002
London

Disclaimer

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Agenda

- | | |
|-------------------------|------------------------------|
| ■ Strategy & Highlights | Jens Alder, CEO |
| ■ Fixnet | Jens Alder, CEO |
| ■ Enterprise Solutions | Jens Alder, CEO |
| ■ Swisscom Mobile | Carsten Schloter, CEO Mobile |
| ■ debitel | Mike Shipton, CSO |
| ■ Financials 2001 | Ueli Dietiker, CFO |
| ■ Summary & Conclusion | Jens Alder, CEO |



Strategy & Highlights

Jens Alder

Swisscom 2001 – a cash machine

Key financials		
(in CHF mm)	2001	% change
Net revenue	14,174	0.8%
EBITDA	4,409	9.3%
EBITDA margin	31.1%	8.4%
EBIT ¹	2,235	22.1%
Net Income	4,964	57.3%
CAPEX	1,234	(14.9%)
Net funds	2,899	
Improvement net funds (year on year)	5,790	

Key achievements

- Clear leadership position in core markets and key products
- Successful internal reorganisation
- Clarified strategic positioning
 - Cleaned portfolio of non-core investments
 - Strategic partnership with Vodafone
 - Continued careful review of strategic opportunities
- Strong and sustainable financial performance
- Exceptional cash generation
- Outstanding share price performance

¹ Before exceptional items

Balancing growth and value

A company committed to strong fundamentals and financial discipline

1

Innovative multi-service focused company

a

Superior performance in core domestic and mobile service provider businesses

■ Market leadership

b

Underline domestic focus by clear, bold moves into **adjacent** and **complementary** businesses

■ Broadband push
■ IT services

2

Disciplined investor in growth options with both offensive and defensive character

c

Limited investments in **international opportunities** with a balanced risk/reward profile

■ Data, hosting, IT

d

Build a number of **options** in various phases of development as a hedge

■ Mobile service business

Continue to focus on superior cash flow generation in 2002

- Further strengthen leadership position in fixed-line business
 - Expand existing position
 - Expand customer base
 - Continued focus of Enterprise Solutions as a customer centric organisation
 - Potentially large growth from broadband/ADSL
- Growth from mobile business
 - Drive growth through continued acquisition and retention of high quality customers
 - Stimulate data usage through GPRS
 - Drive profitability at debitel through cost containment and business model extension
- Continue to assess strategic opportunities in data and mobile value-added services while maintaining
 - Strategic expansion as a focused lever for growth
 - Careful, risk-conscious, earnings-driven investment policy
 - Solid balance sheet

Share buy-back 2002 – a logical consequence



Rationale

- Consistent with excess cash position and review of strategic alternatives
- Improve capital structure
- Retain sufficient flexibility to continue strategic review process

Impact on Swisscom

- Option trading (22nd February-7th March 2002) and exercising succeeded: Swisscom bought 9.99% (7.349 mm shares) back for CHF 4.26 bn
- Government participated over-proportionally
 - Government stake now at 62.7%
 - Free float increased to 37.3% (+2.8%points)
- Innovative structure and high strike price lead to a prompt and smooth execution
- Ongoing ability for additional share buy-back or strategic investments

Share buy-back was a success, further differentiating Swisscom from its peers, enhancing EPS by around 8%

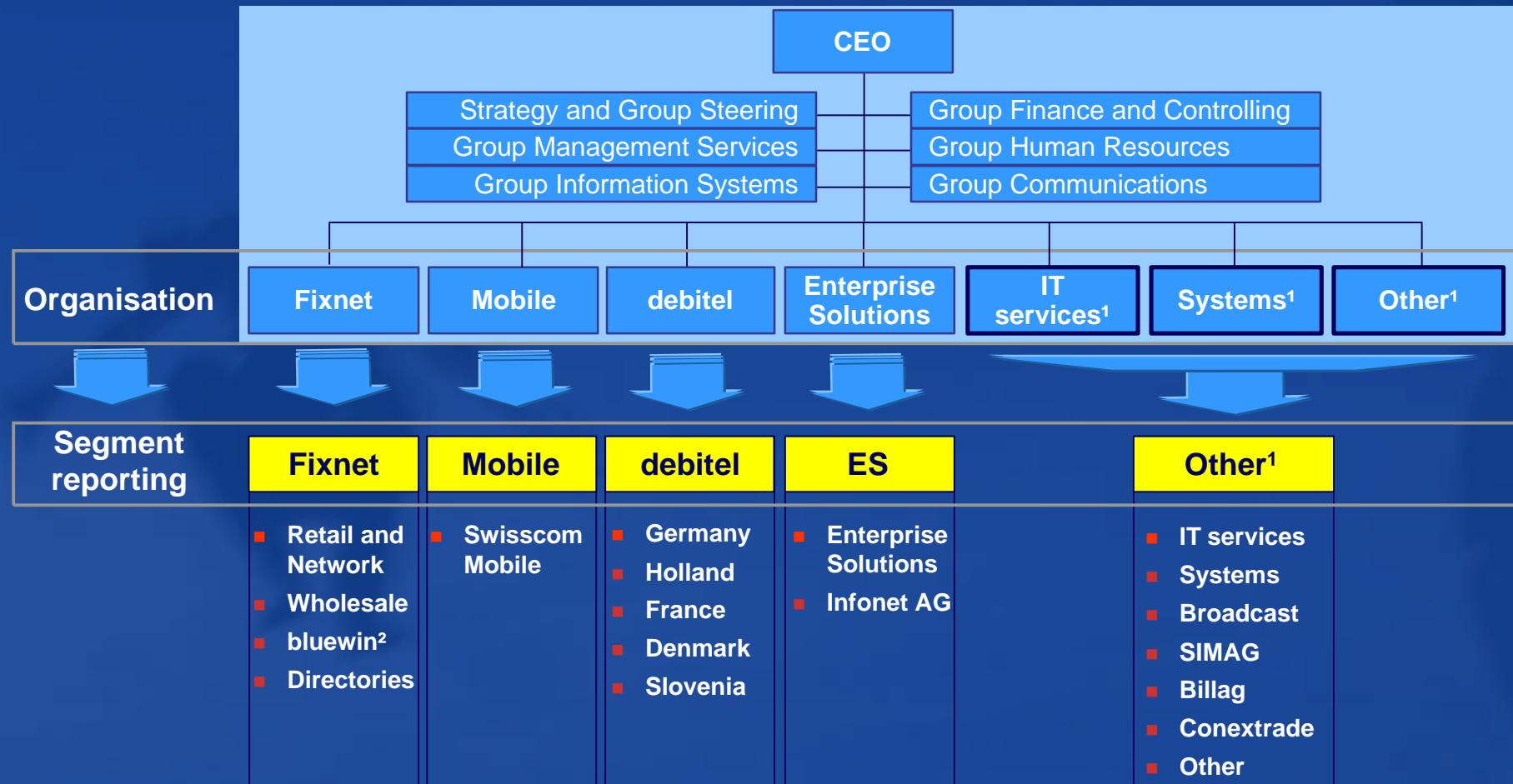
Outlook 2002 – striving for CHF 4.4 bn EBITDA



Indicator	Revenues ¹ issues/remarks	EBITDA ¹ issues/remarks	Main challenges
Fixnet	0 <ul style="list-style-type: none"> ■ Tariffs ■ LD/local effect 	0 <ul style="list-style-type: none"> ■ Cost control 	<ul style="list-style-type: none"> ■ Slowdown growth internet traffic ■ Unbundling ■ USO
Mobile	+ <ul style="list-style-type: none"> ■ GPRS 	+ <ul style="list-style-type: none"> ■ SAC ■ % margin will come down slightly 	<ul style="list-style-type: none"> ■ NISV ■ Late arrival UMTS + handsets ■ Potential entrance of MVNOs
debitel	+ <ul style="list-style-type: none"> ■ Market-pricing ■ Talkline NL 	0 <ul style="list-style-type: none"> ■ Retention cost 	<ul style="list-style-type: none"> ■ Distribution network
Other	– <ul style="list-style-type: none"> ■ Leased lines ■ Systems/hardware 	–	<ul style="list-style-type: none"> ■ Continued erosion hardware sales
Total/general	+ <ul style="list-style-type: none"> ■ Low single digit % 	0 <ul style="list-style-type: none"> ■ Similar to 2001 	<ul style="list-style-type: none"> ■ Price pressure ■ Competition ■ Quality of infrastructure ■ Quality of services

¹ Compared to 2001

Swisscom 2002 – stream-lined organisation



¹ IT services and systems segment reporting in "other"

² bluewin in 2001 reported under "other"



swisscom

swisscom fixnet

Jens Alder

Fixnet 2001 – stable development

Key financials – Fixnet Retail

(in CHF mm)	2001	% change
Net revenue ¹	5,199	0.7%
EBITDA	1,691	1.5%
EBITDA margin	32.5%	0.6%
EBIT	647	17.2%
CAPEX	571	2.1%

Key financials – Fixnet Wholesale

(in CHF mm)	2001	% change
Net revenue ¹	2,934	13.9%
EBITDA	152	58.3%
EBITDA margin	5.2%	40.5%
EBIT	143	57.1%
CAPEX	19	(74.7%)

Key achievements

- Clear leadership position in domestic fixed-line business
- Contained market share erosion to about 72% voice market share without substantially cutting prices, whilst increasing volumes
- Reintegrated bluewin into fixed operations to prepare for broadband
- Developed complementary skills in networking, IT, marketing and content management
- 47% internet access market share

¹ Including intersegment revenue

Efficient mass market operations in 2002

Secure the Fixnet business

Consolidate Fixnet's business position and customer base for long-term success

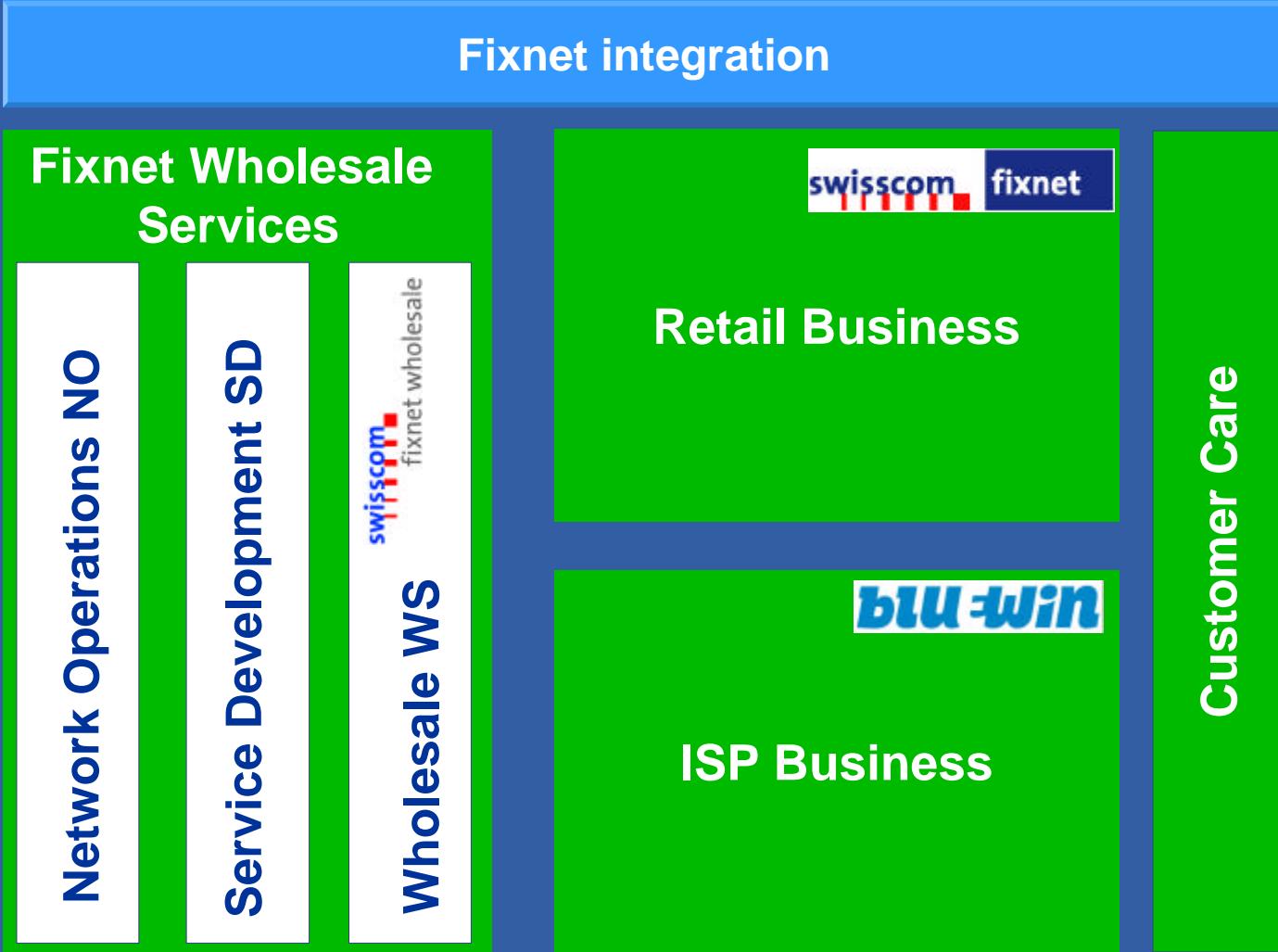
Cost leadership in the mass business

Improve the cost position of Fixnet's core products and services

Growth in broadband/ADSL

Seize the full broadband growth opportunity (access and services)

Fixnet business model – three integrated businesses



Fixnet stabilised market share at a high level ...

2001 overall market share: 72%

Local

Growing competitive offers, Swisscom's cautious pricing and special offers such as ISDN Surfbonus secures market share

Market share	
2000	2001
83%	82%

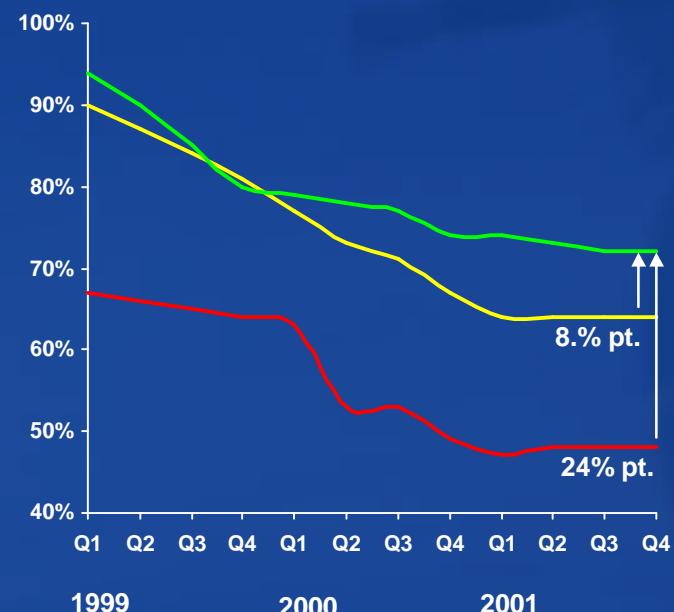
69%	68%
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65%	65%
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55%	57%
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Fixnet's market share¹ development compares favourably to other European incumbents

— BT — FT — Swisscom



Relatively stable market shares expected during 2002

¹ Market share includes Enterprise Solutions traffic

... while prices declined less than expected



Key trends in tariffs

Local & Domestic long-distance

Local and domestic long-distance will converge in 2002 into a unified tariff with revenue neutral effect

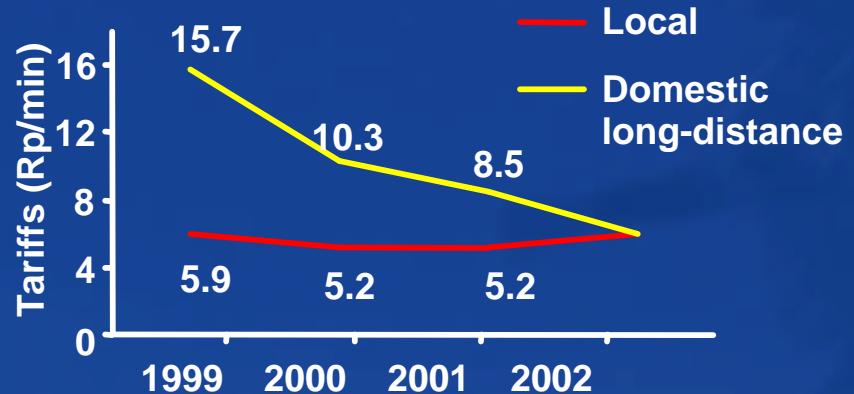
Fixed-to-mobile

Slight decrease in retail prices: these tend to follow decreasing interconnection prices

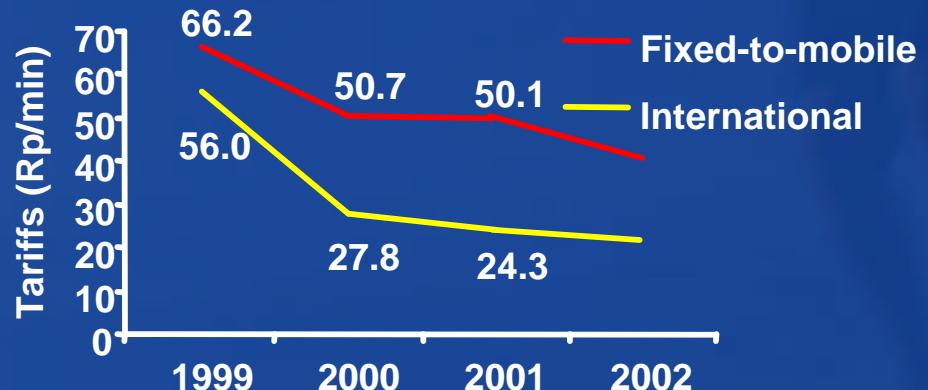
International

Growing traffic due to low international rates (also compared to most other incumbents) and declining prices result in a stable revenue stream

Local and domestic long-distance



Fixed-to-mobile and international



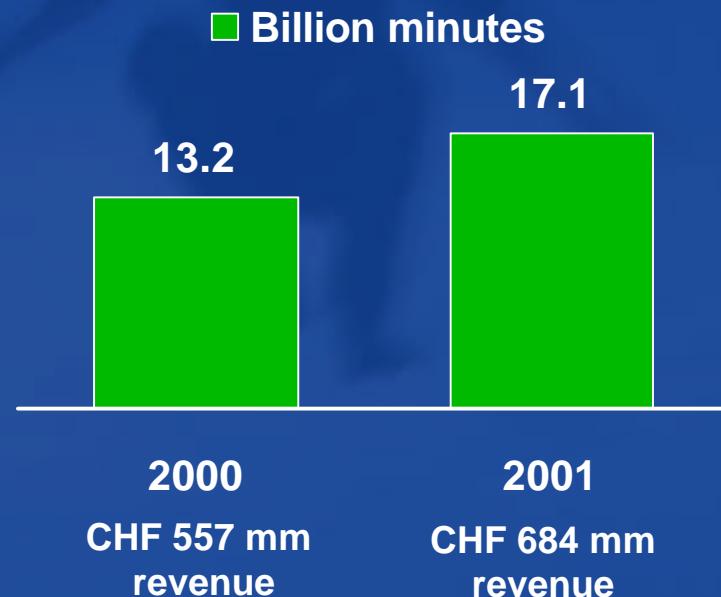
Relatively stable prices expected during 2002

Positive trends in the Wholesale national market



- Declining prices for interconnection are more than offset by volume growth
- The data business is continuing on a growth path
- Growing demand for broadband services, capacity, housing, hosting and applications

Interconnection volumes



Number of data lines sold – Wholesale



Continued market success in 2001 for bluewin



Access highlights

Market share (in %)



Active subscribers (in 000)



bluewin highlights

- Net revenue¹: CHF 152 mm (+22.5%)
- EBITDA: CHF (20) mm (CHF (34) mm in 2000)
- FTE's: 330 (+6.2%)

Portal highlights

- Pageviews 2001: 966 mm (+46%)
- Reach 2001: over 54%
- Strongest ISP brand in Switzerland
- Direction: relentlessly increase attractiveness of bluewin portal

ASP highlights

- Hosting customers 2001: 12,800 (+29%)
- Leading Swiss hosting provider
- Direction: extend product offering to increase market coverage

¹ Including intersegment revenue

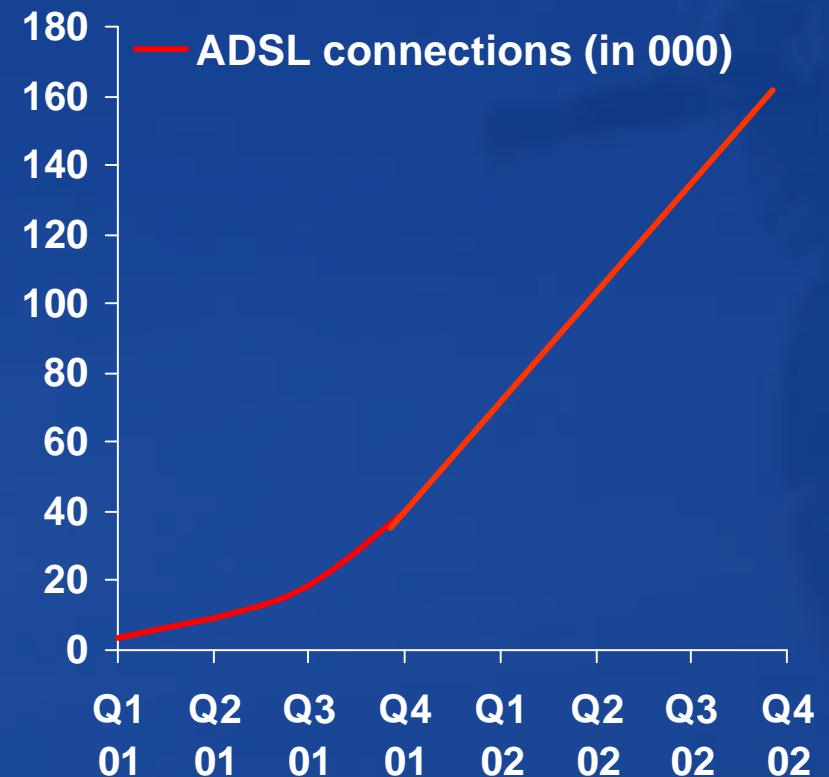
Broadband – positioning to compete with cable



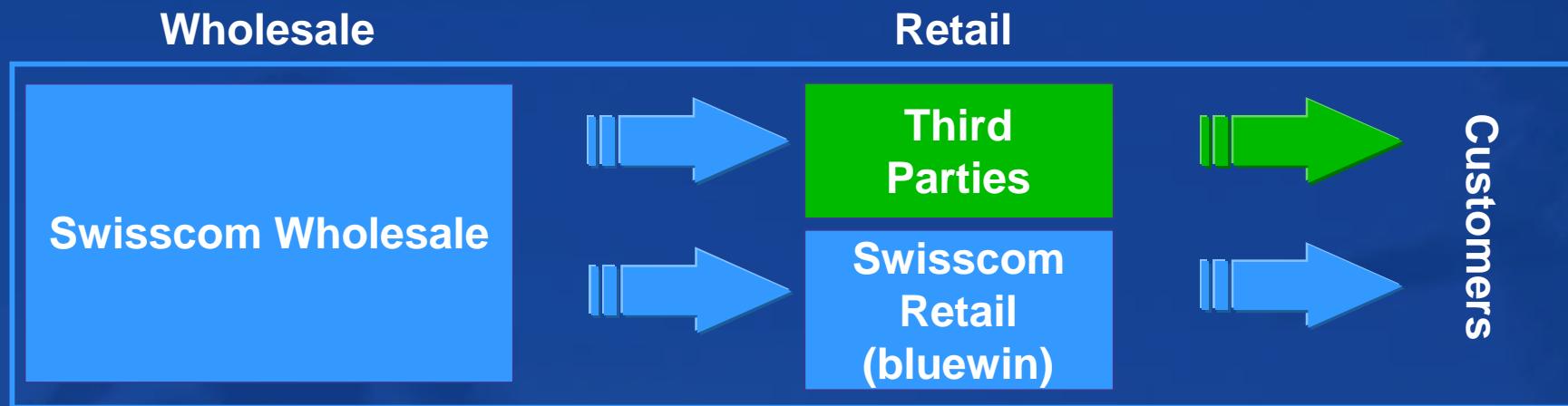
Fixnet is well positioned

- Broadband acceleration cements our market position
- Market stimulation through wholesale offering
- ADSL push continued in 2002, level of 3000 orders per week achieved in January 02
- ULL decision of Swiss Federal Supreme Court supports Swisscom position. However, final decision of Federal Government/Parliament still outstanding

Swisscom ADSL broadband connections



ADSL – 2002 focus for Fixnet Wholesale and bluewin



Characteristics of broadband

- Broadband business will be a volume game with “winner-takes-all” situation
- Time frame for take-up is still unknown with no killer applications at the moment

Strategic implications

- Access: Swisscom will push broadband Internet access through bluewin
- Services: development of attractive services to facilitate the start of the broadband virtuous circle
- Swisscom believes that access is a substitution business while services provide new opportunities



swisscom

swisscom
enterprise solutions

Jens Alder

Enterprise Solutions 2001 – successfully resisting competitive pressure



Key financials		
(in CHF mm)	2001	% change
Net revenue ¹	1,887	(2.6%)
EBITDA	247	(6.4%)
EBITDA margin	13.1%	(3.7%)
EBIT	214	(7.8%)
CAPEX	28	(41.7%)

- ## Key achievements
- Leading provider of integrated telecom/IT solutions to large customers
 - Start of transformation from product offering focus to a customer focused, fully integrated solutions provider
 - Stabilised market share despite competitive pricing pressure
 - Increased customer satisfaction
 - Rise in the number of new services introduced to the market

¹ Including intersegment revenue

Refocusing on scalable, efficient solution delivery in 2002



2002 opportunities

Development of standardised business solutions for SMEs

Increase efficiency

Growth of IP based services

Key challenges

Address upper segments with individual and lower segments with standard solution offering

Optimise current business and the cost position of core products and services and further increase customer satisfaction

Enhance long-term relationship with our largest customers

Strong and diverse solution portfolio

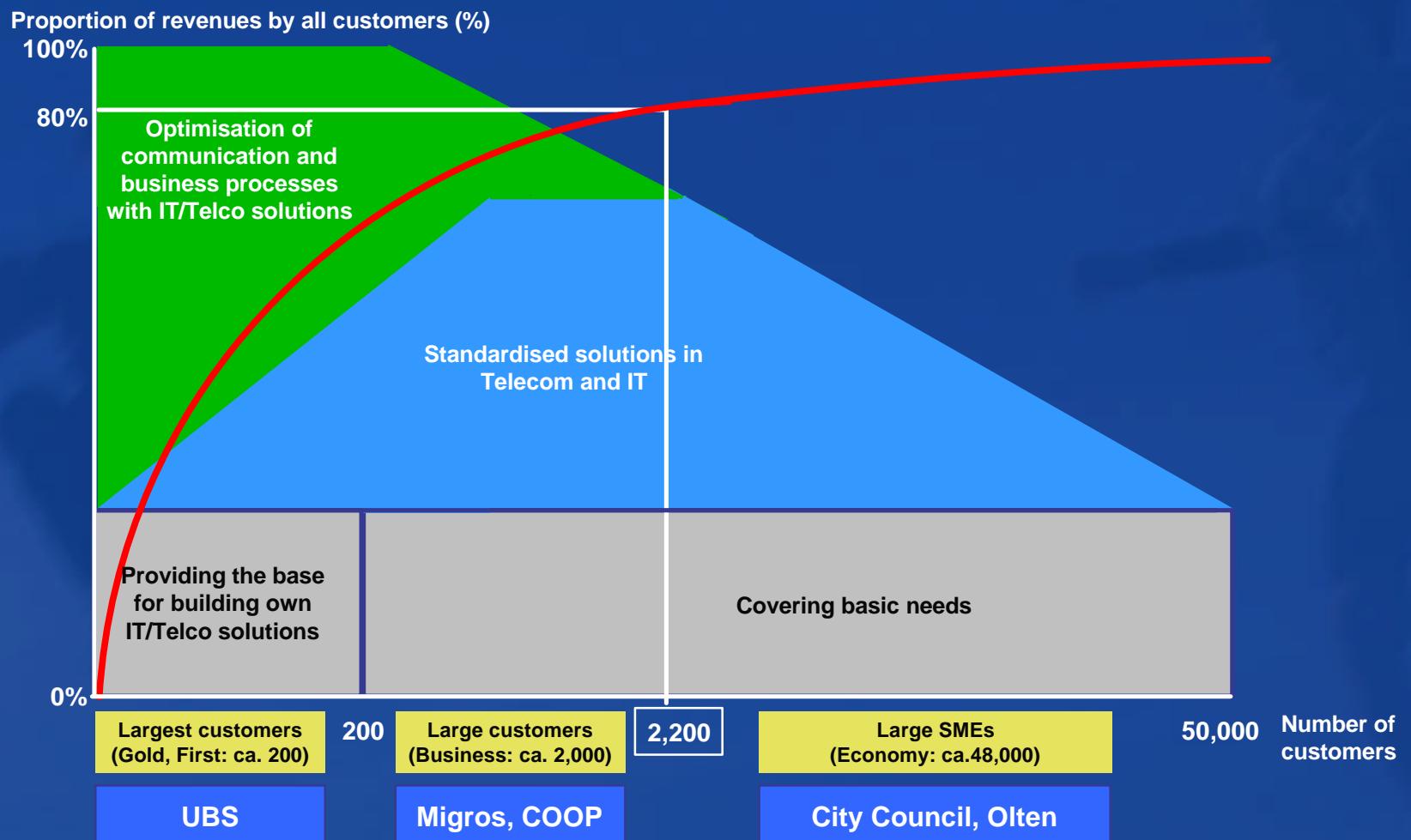
Characteristics

- **Scope:**
Service & solution provider
- **Customers:**
50,000 business customers
whose headquarters are
located in Switzerland
- **Portfolio:**
Voice, Data, Process
solutions

Products and services

- **MNS: Managed Network Services**
 - Leased lines
 - Managed leased line services
 - Private networks (ATM, FR, CiS)
 - Public data networks (X.25, Telex)
- **CCS: Corporate Communication Solutions**
 - LAN services
 - Intranet services
 - Business Internet
 - In-house communication
- **Corporate Telephony**
 - Access
 - Traffic
 - Value-added services
- **Other**
 - Supplier & partner management
 - Special network services

Scalability to address latent demand



2,200 largest accounts generate 80% of revenues, significant new potential in lower segments with solution offering



swisscom

swisscom mobile

Carsten Schloter

Restatement of customer numbers

- Swisscom Mobile newly reports customer numbers after cleaning of so-called sleeping customers. Swisscom removes all pre-paid customers with 12 months of inactivity. This leads to a one-time cleaning of 353,000 sleeping customers
- Of these 353,000 customers, 146,000 were “cleaned up” during the year 2001, and 207,000 at year-end 2001
- This has an effect on the reported customer numbers, and retro-actively leads to a decrease of the reported pre-paid customers of:
 - 1999: (82,000) → cumulative: (82,000)
 - 2000: (125,000) → cumulative: (207,000)
 - 2001: (146,000) → cumulative: (353,000) leading to the newly reported number of customers at year-end 2001 of 1,221,000 pre-paid customers
- As a result, the pre-paid customer numbers in this presentation have been restated for 1999, 2000 and 2001 by these changes to reflect the number of active customers by year-end
- This registration policy also effects key figures such as ARPUs, which have also been restated throughout this presentation to reflect only active customers
- Going forward, this cleaning policy (> 12 months) will be continued

Swisscom Mobile 2001 – outstanding performance



Key financials		
(in CHF mm)	2001	% change
Subscribers (mm)	3.4	13.9%
ARPU (CHF/month)	90	(5.1%)
Net revenue ¹	3,983	14.1%
EBITDA	1,876	26.5%
EBITDA margin	47.1%	10.8%
EBIT	1,585	35.4%
CAPEX	316	(33.5%)

- ## Key achievements
- Revenue grows by 14% as Swisscom Mobile market share remains on a high 2/3 of the Swiss market
 - Swisscom Mobile's high quality subscriber base with a 64% post-paid share has an ARPU² of CHF 90 per month
 - Reduced total Subscriber Acquisition Costs (SACs) due to phase out of pre-paid subsidies and lower growth
 - Successful co-operation with Vodafone Group

¹ Including intersegment revenue

² CHF 83 pre-cleaning of sleeping customers

Increased focus on customer satisfaction to support profitability



Trends

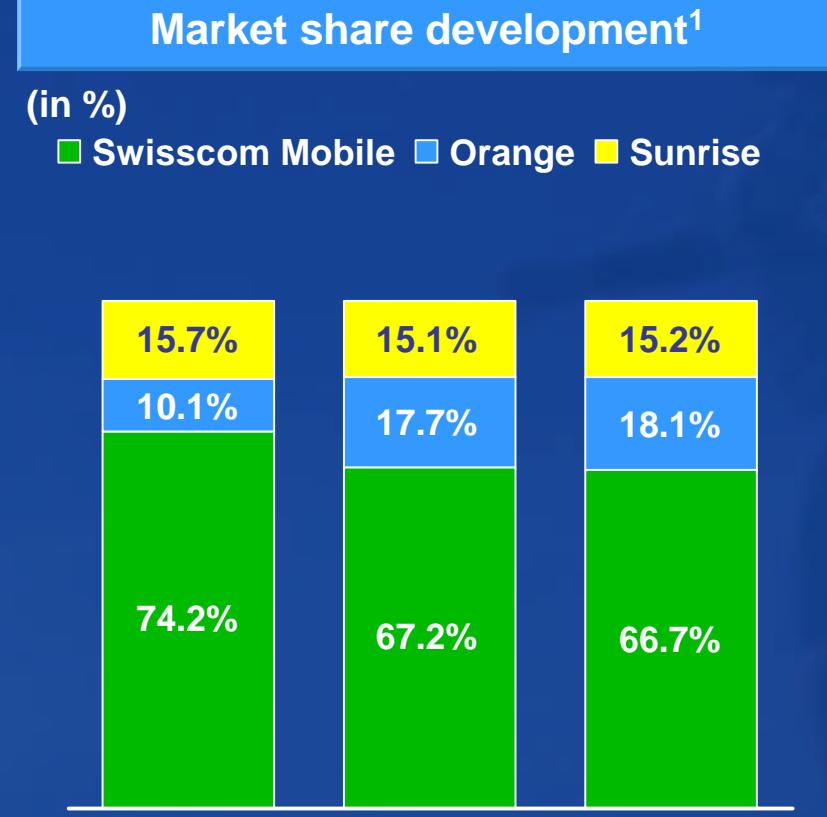
- Slower growth of subscriber base expected due to high market penetration of 70%¹ at year-end 2001
- Swisscom market share expected to remain stable
- No shift to pre-paid expected
- No major price decreases but (continued) fierce competition in subscriber acquisition costs
- Churn levels remain low

Strategic initiatives for 2002/03

- Careful roll-out of UMTS network to fulfil licence requirements
- Introduction of enhanced messaging services such as UMS, EMS and MMS
- Build-up of enabling platform layer for third parties
- Establishing mobile data solutions for corporate customers ("mobile office") and third party business for content and solution providers
- Public Wireless LAN solutions
- Champion in customer orientation

¹ Based on restated customer number

Swisscom Mobile subscriber base increased by 14%

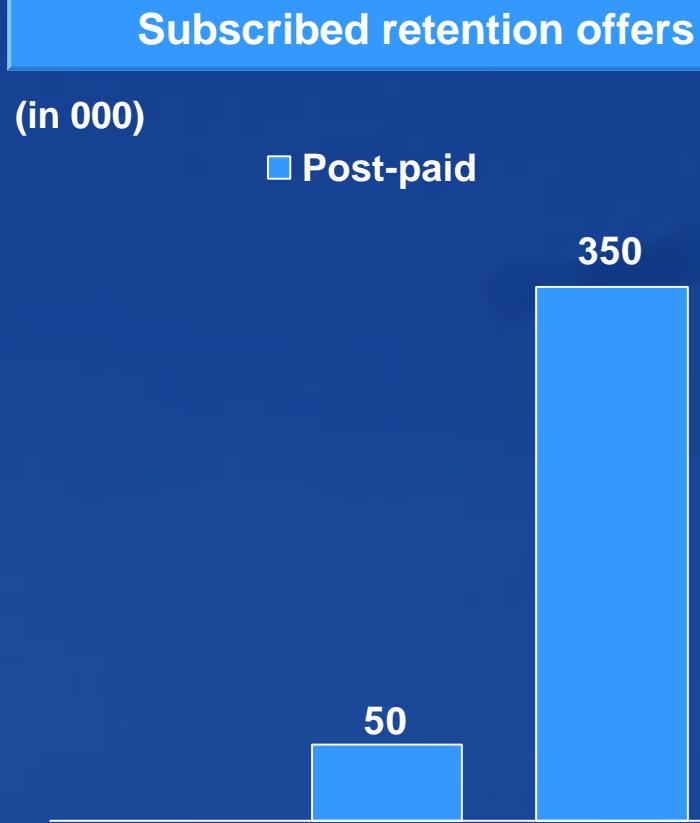
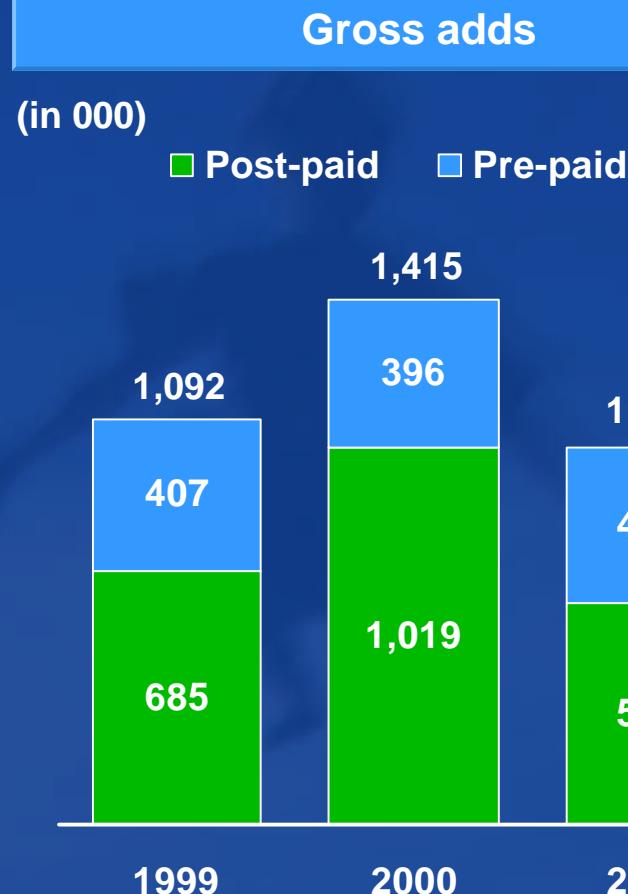


Constant market share with a high quality 64% post-paid customers

¹ Reseller Tele 2 in Swisscom Mobile included 1999 0.0%, 2000 0.5%, 2001 0.7%

Market shift from gross adds to retention

swisscom

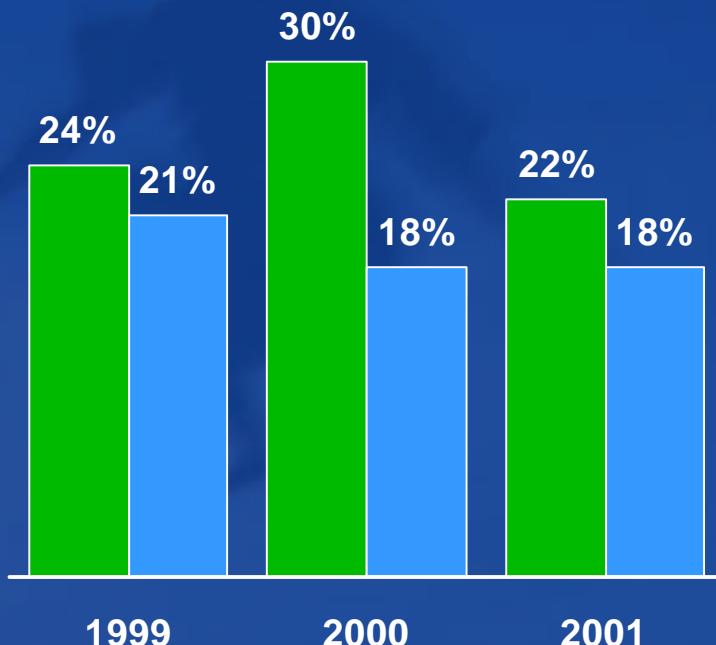


Successful churn management

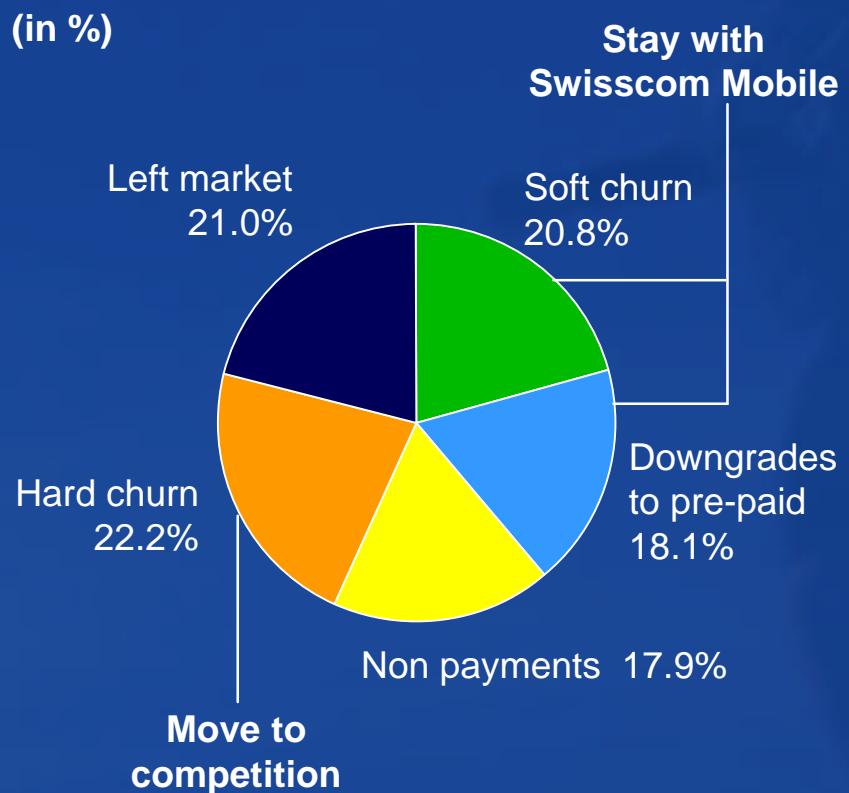
Churn development

(in %)

■ Post-paid □ Pre-paid

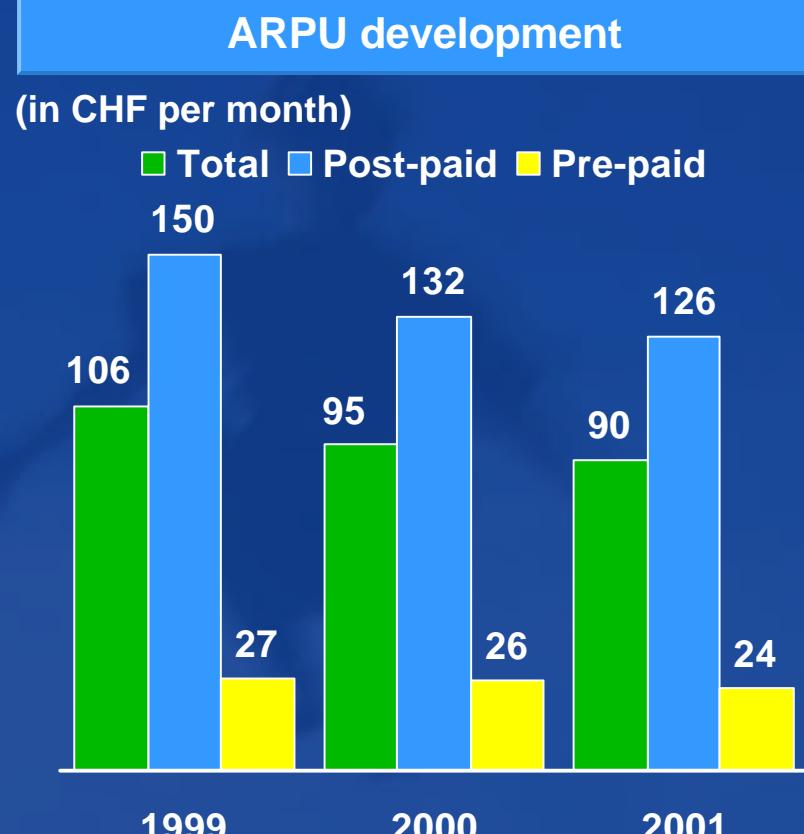


Post-paid churn analysis



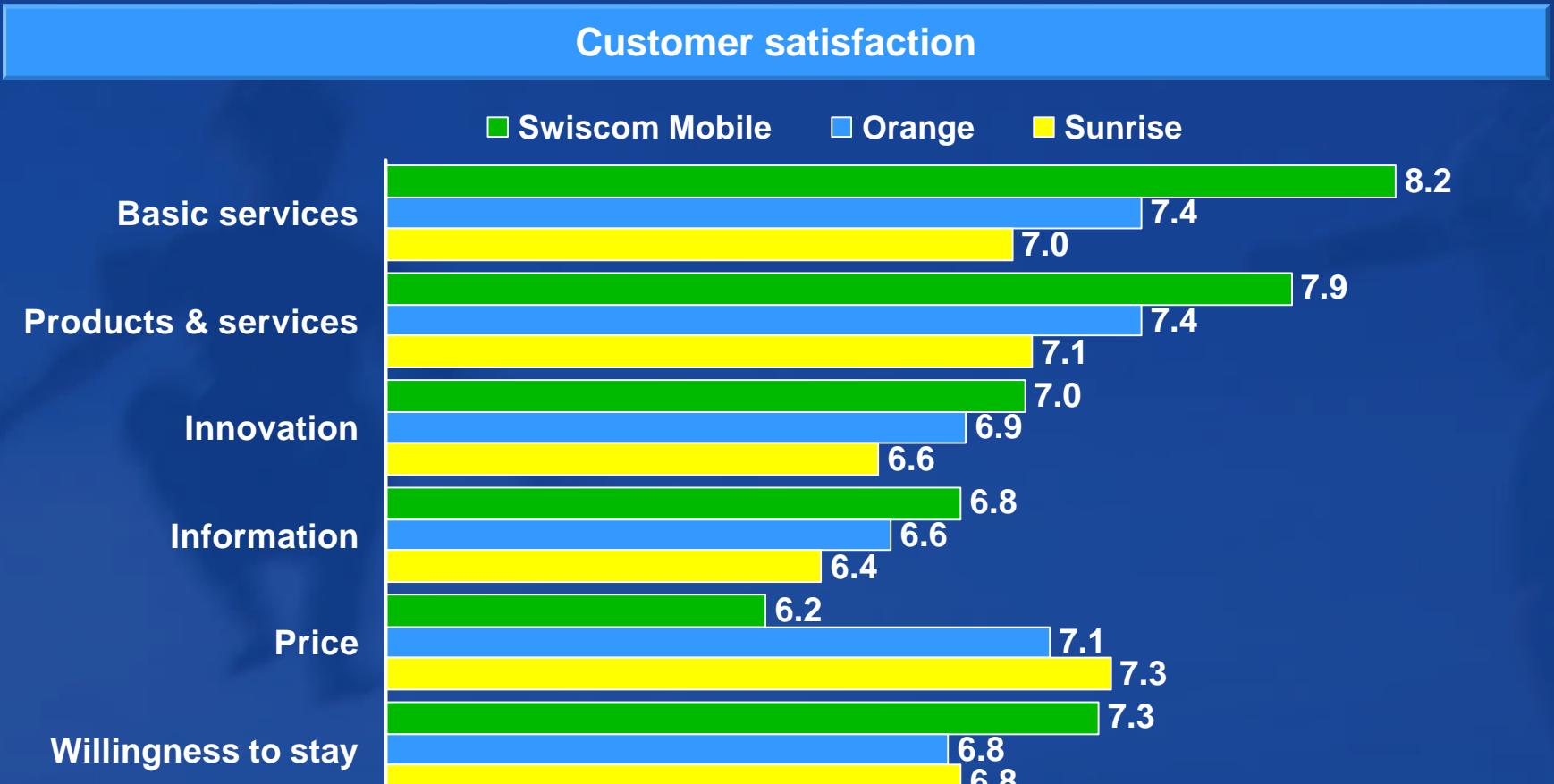
Net churn (post-paid) below 10%

Only moderate decline of strong ARPU



Solid CHF 90 monthly ARPU with increasing data share

Strong customer satisfaction level



Ahead of competition in most respects, justifying a price premium

Successful partnership with Vodafone

Delivered to date

- Economies of scale in procurement of infrastructure and handsets
- Faster delivery of hardware
- European roaming tariff
- Virtual home environment
- International benchmarking program
- Detailed mutual information provisioning

On-going

- Co-operation in development of enabling and service delivery platforms for UMS, M-Payment, MMS, location information and Mobile Office
- Know-how exchange programs for network design and roll-out, product marketing and service design
- Leadership training program

Partnership enhances performance

swisscom



Mike Shipton

debitel – Europe's leading mobile service provider



Germany

- Mobile telephony
 - Credit
 - Pre-paid



- Fixed-line telephony
- Mobile services

- Implementation of cross-functional organisation (customer, product)

International



Denmark



France



Netherlands



Slovenia

- Implementation of appropriate business models in line with specific regulatory framework

Subsidiaries/ Investments



Payment & transactions



Mobile portal



Technologies



Logistics & services

- In line with debitel's strategic direction:
 - Increase higher margin businesses (MVAS)
 - Extend value chain

debitel 2001 – strong margin improvement

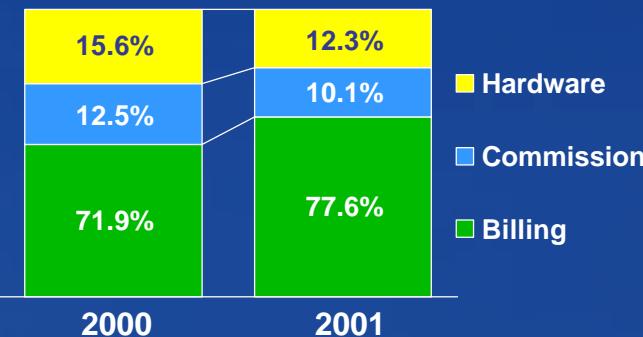


Key financials

(in € mm)	2001	% change
Subscribers (mm)	10	16.2%
Net revenue ¹	2,537	(2.7%)
EBITDA ¹	124	13.8%
EBITDA margin ¹	4.9%	16.9%
EBIT ¹	90	8.4%
	Pre-paid	Post-paid
ARPU Germany (€/month) ²	6.20	41.70

Key achievements

- Strong financial performance
 - Positive contribution of all debitel companies
 - Efficient cost management in Germany
 - Effects of market saturation (lower hardware and commission revenues) partially offset by increase in billing revenues



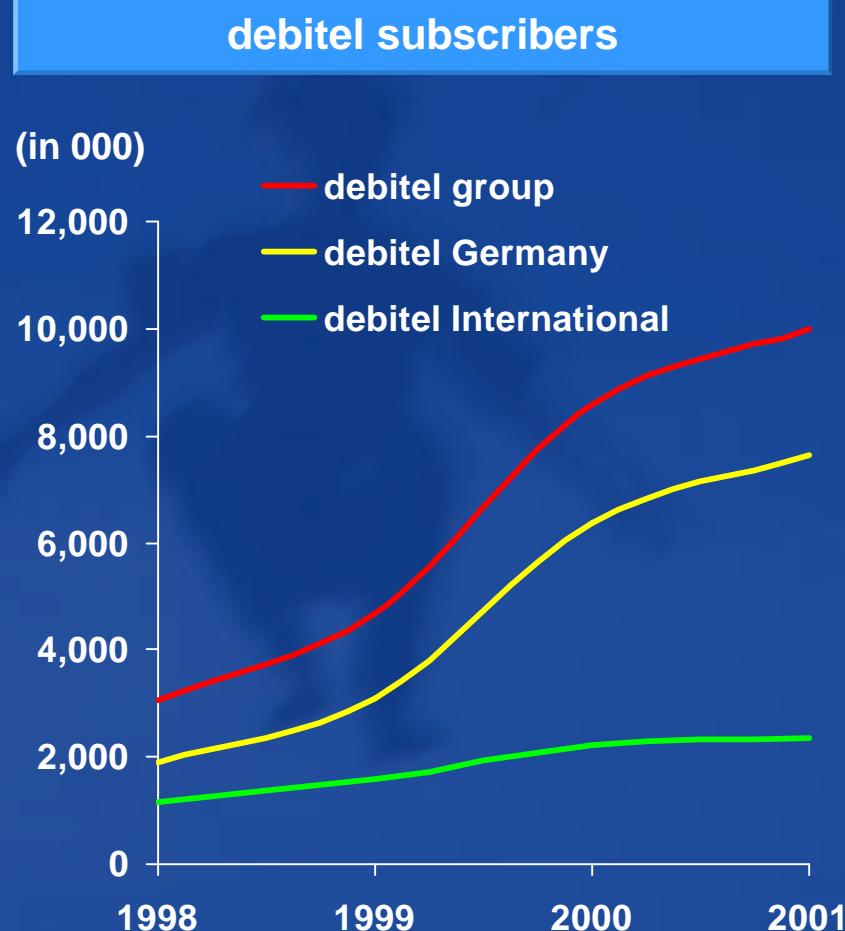
- Largest European Service Provider with 10 mm subscribers
- Takeover of Talkline NL

Subscriber and EBITDA growth achieved despite difficult market conditions

¹ Under IAS accounting standards

² Under debitel accounting standards

debitel – first class customer service



Key success factors

- Full service portfolio of telecommunication services
- Network independent
- Distribution channels
 - About 6,000 active points of sale in Germany and 7,000 all over Europe
 - Increasing number of direct outlets
- Access to networks
 - ESP co-operation agreements and network access
- Customer satisfaction
 - First class customer service quality
- Innovative products and services including content billing

Achieved profitable growth in international in 2001



Netherlands



France



Belgium



Denmark



Slovenia



- debitel acquired the outstanding 40% shares in debitel NL from SAIT Radio Holland and now controls 100% of the company
- debitel acquired 100% of the shares of Talkline NL
- debitel acquired a 50% stake in the Télécom Option retail chain (20 stores)
- debitel acquired retail channel "Videlec" (80 stores)
- Foundation of a 65%/35% joint venture between debitel France and Dangaard France
- Sale of debitel's 48% stake in debitel Belgium to Mobistar
- Successful integration of DLG
- Achieved number 2 position in post-paid

Continued focus on profit margins in 2002



Market challenges

- **Slowing market growth of the mobile telephony segment**
 - Technical churn (inactivation of sleeping pre-paid customers)
 - Increasing market saturation
- **UMTS-prospects**
 - High financial burden for network operators
 - Delayed availability of handsets and infrastructure
- **Increasing competition due to 6 UMTS networks in Germany**

debitel solutions

- Strong market access and distribution power
- Strong focus on customer care and customer retention
- Attractive broad range of mobile services already prior to UMTS introduction
- Access through ESP cooperation agreements with most of the UMTS networks (D1, D2, E-Plus, Quam)
- Cost efficiency in operations



Financials 2001

Ueli Dietiker

Key figures and financial highlights

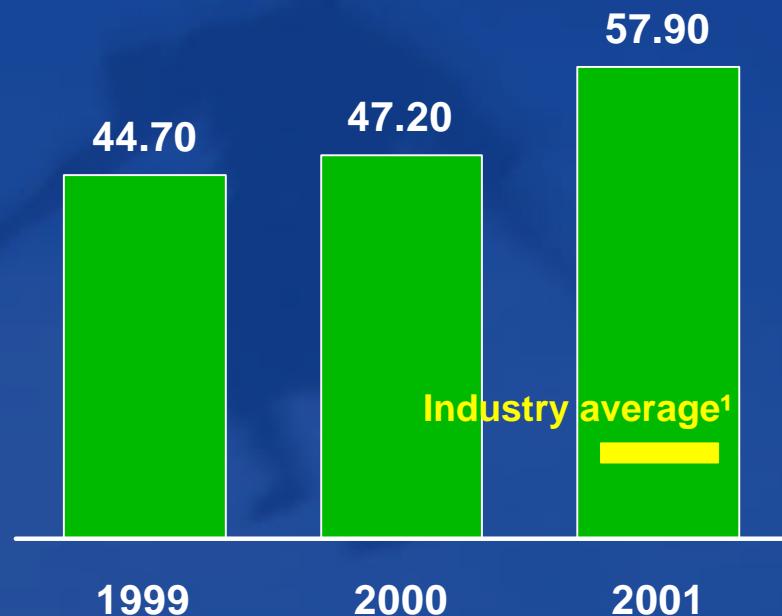
Key figures			Financial highlights		
(in CHF mm)	2001	% change			
Net revenue	14,174	0.8%	■ Stable revenue increase - mainly driven by 14.5% mobile expansion		
EBITDA	4,409	9.3%	■ Solid growth of EBITDA (+9.3%)		
EBITDA margin	31.1%	8.4%	■ Exceptional sales succeeded:		
EBIT ¹	2,235	22.1%	– Gain on sale of real estate (CHF 568 mm)		
EBIT margin	15.8%	21.5%	– Gain on partial sale of Swisscom Mobile (CHF 3,837 mm)		
Net income	4,964	57.3%	■ Impairment of debitel goodwill (CHF 1,130 mm)		
Net funds	2,899	n.m.	■ Record net income of CHF 5 bn (+57.3%)		
Improvement net funds (year on year)	5,790	n.m.	■ Very strong balance sheet and solid ratios; also after the successful share buy-back		
			■ Strong sustainable cash generation		

¹ EBIT before exceptional items

Outstanding financial performance

Superior returns

ROE (%)



Superior balance sheet

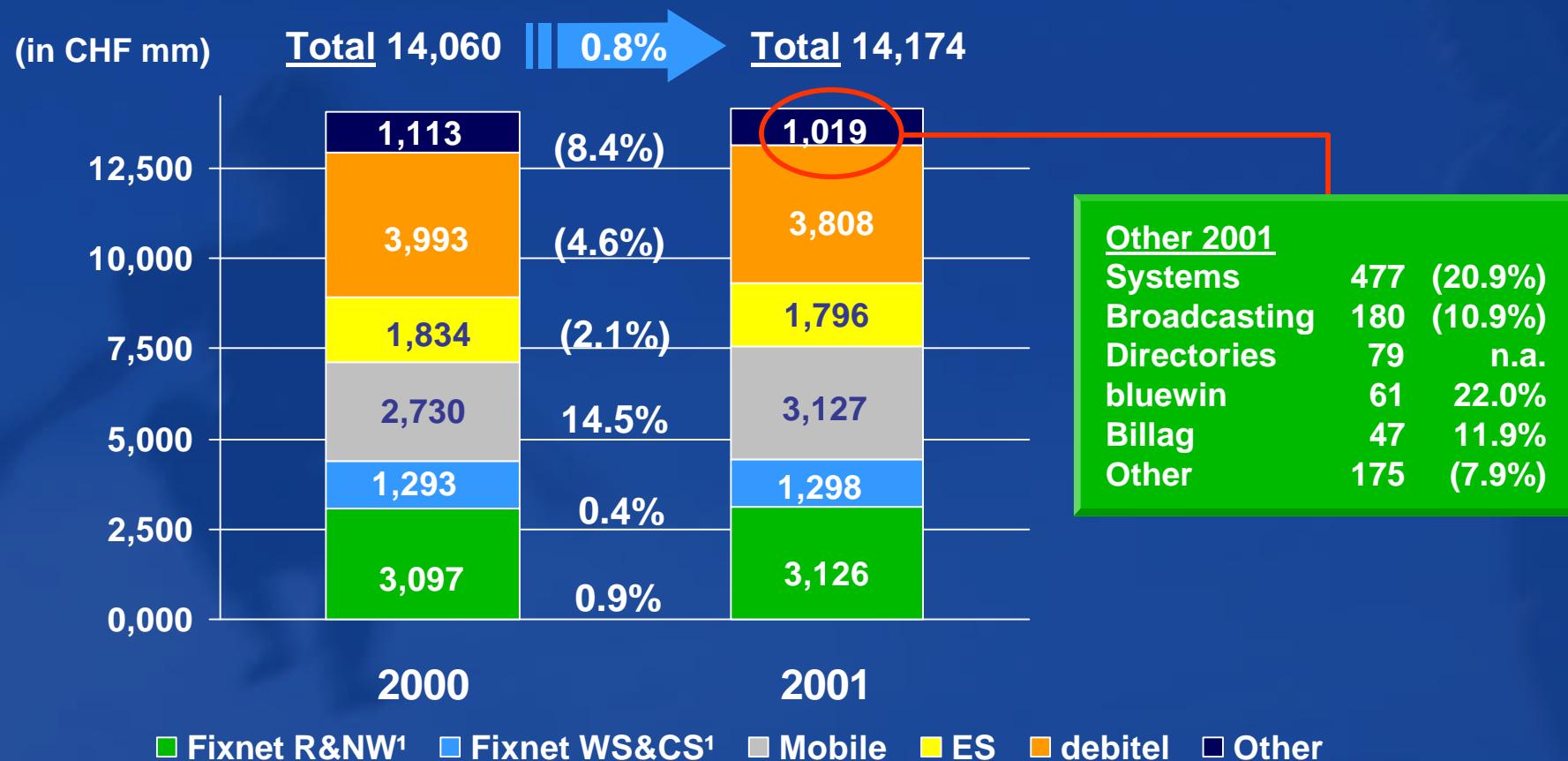
NET debt to EBITDA (x)

Industry average¹



¹ Source: JPMorgan, UBS Warburg, Cazenove, ABN, ING, Goldman Sachs, Nomura, SSSB

Consolidated revenue analysis



Stable revenue development thanks to the Swiss mobile business

¹ Fixnet R&NW = Fixnet Retail and Network, Fixnet WS&CS = Fixnet Wholesale and Carrier Services

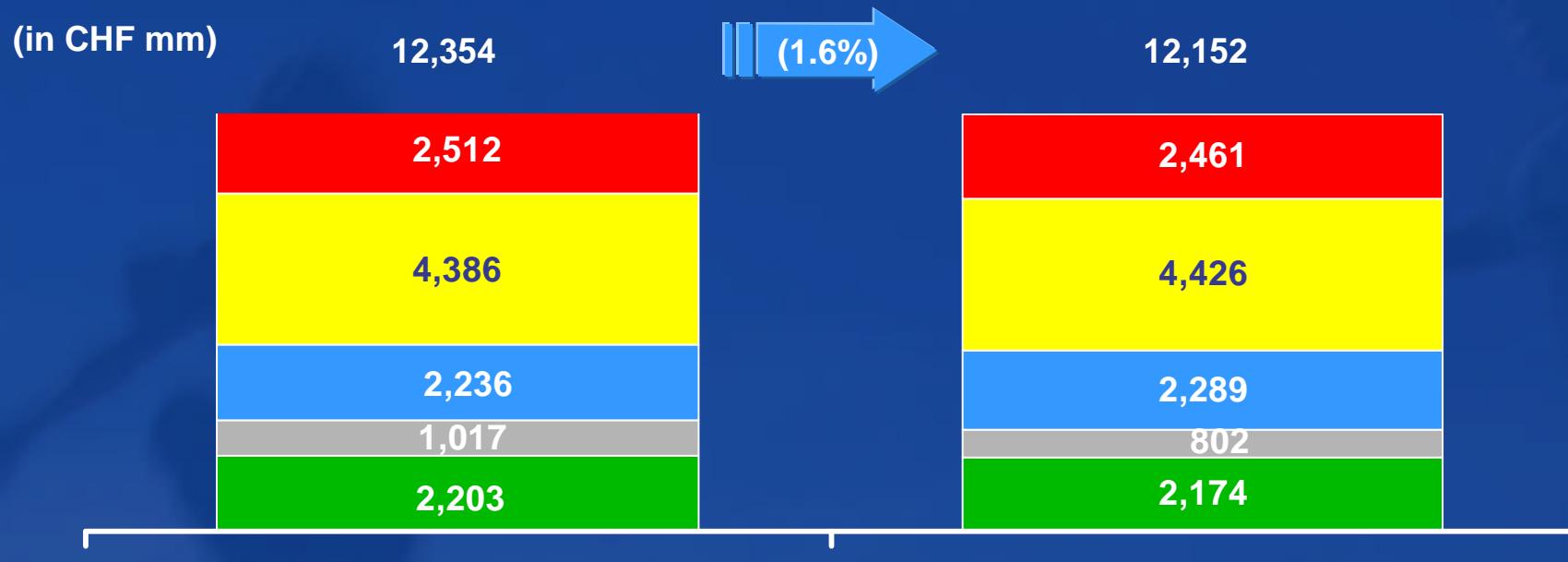
Volume and price effects 2001

	Fixnet ¹	Mobile	ES	debitel
■ Traffic volumes	+	+	0/–	0
■ Price per minute	–	0	0/–	–
■ Revenue impact				
	0	+	0/–	–

Lower average tariffs compensated by volume increases

¹ Fixnet represents here the segment Fixnet Retail and Network and the segment Fixnet Wholesale and Carrier Services

Consolidated cost analysis



2000

2001

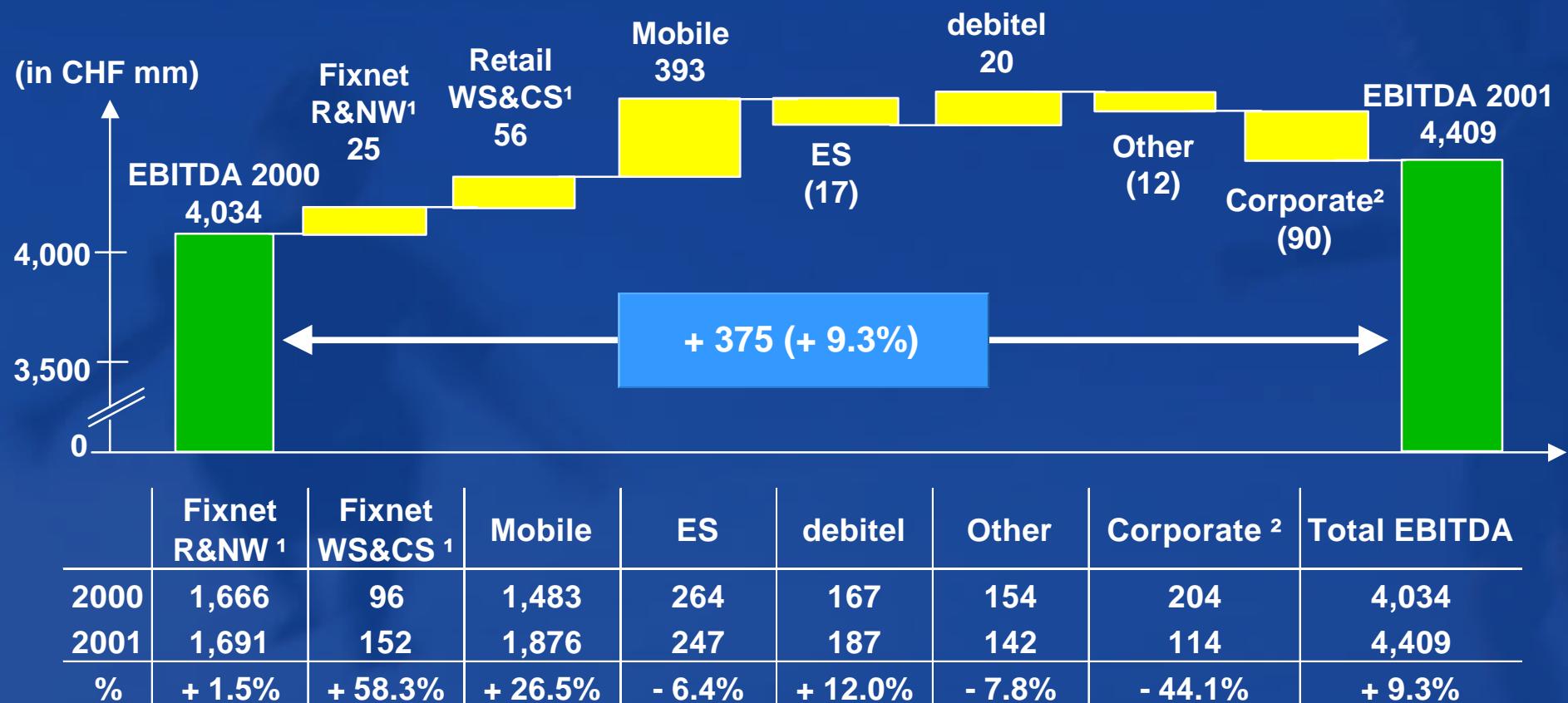
- Personnel expenses (incl. restructuring costs¹)
- Goods and services purchased
- Other operating expenses (excl. SACs²)
- SACs²
- Depreciation and amortization

Total cost contained through lower staff expenses and lower SACs

¹ Restructuring costs of CHF 122 mm in 2000 and of CHF 92 mm in 2001

² SACs = Subscriber Acquisition Costs (commissions and handset subsidies)

Group EBITDA development



Decreased competitive pressure and ongoing cost management led to an EBITDA improvement of 9%

¹ Fixnet R&NW = Fixnet Retail and Network, Fixnet WS&CS = Fixnet Wholesale and Carrier Services

² Corporate represents not allocated corporate EBITDA

Net income

(in CHF mm)	2000	2001
EBIT excluding exceptional items	1,831	2,235
Exceptional items ¹		3,275
EBIT including exceptional items	1,831	5,510
Net financial result	161	(355)
Income before income taxes, equity in net of affiliated companies and minority interest	1,992	5,155
Income tax (expense) benefit	(640)	15
Equity in net income of affiliated companies	1,749	32
Minority interest	(14)	(238)
Discontinuing operations	69	
Net income	3,156	4,964

Increase of net income substantially driven by extraordinary effects

¹ Exceptional items in 2001 (impairment of goodwill CHF 1,130 mm, gain on sale of real estate CHF 568 mm and the gain on partial sale of Swisscom Mobile CHF 3,837 mm)

Impairment of debitel goodwill

(in CHF mm)	Total investment	Goodwill
1999 acquisition 74.9% (€32/share)	3,394	3,360
2001 acquisition 20.0% (€34/share)	928	906
Total 94.2%	4,322	4,266
Amortisation of goodwill 1.10.99-31.12.01		(796)
Impairment of goodwill 31.12.01		(1,130)
Translation adjustments 1.10.99-31.12.01		(256)
Carrying amount 31.12.01	2,084	
Future amortisation p.a.	269	

This impairment charge reduces tax expenses in 2001 and improves future bottom-line by around CHF 150 mm p.a.

¹ EBIT before exceptional items in 2001 (impairment of goodwill CHF 1,130 mm, gain on sale of real estate CHF 568 mm and the gain on partial sale of Swisscom Mobile CHF 3,837 mm)

Exceptional sales

Sale of two real estate portfolios

- Sale of 30 commercial and office properties for CHF 1.3 bn
- Sale of 166 commercial and office properties for CHF 1.3 bn
- Simultaneous agreements to lease back part of the sold property at approx. CHF 130 mm p.a.



net gain of CHF 568 mm

Partial sale of Swisscom Mobile

- Sale of 25% of the equity of Swisscom Mobile for CHF 4.5 bn
- First instalment of CHF 2.2 bn paid in Vodafone shares
- Second tranche of CHF 2.3 bn fully paid in cash



net gain of CHF 3,837 mm

**Exceptionals caused an earning increase of CHF 4.4 bn
and additionally a cash inflow of CHF 6.8 bn**

Financial income and expense drivers

Financial income drivers 2001

- Interest increase of CHF 193 mm compared to 2000 (CHF 336 mm)¹
- Gain on transaction with AGI (CHF 72 mm)

Financial expense drivers 2001

- Impairment charge on entire UTA loan (CHF 199 mm)
- Impairment charge on Infonet (CHF 219 mm)

The financial year 2000 included three extra effects

- Gain on sale of bluewin shares (CHF 80 mm)
- Sale of Infonet shares (CHF 32 mm)
- Gain on cross-border tax lease transactions (CHF 214 mm)

Interest increase in 2001 cannot compensate one offs

¹ The interest income 2001 of CHF 336 mm includes interest on the Swisscom Mobile / Vodafone transaction of CHF 50 mm

Adjusted net income 2001¹

(in CHF mm)	2001
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Net income	4,964
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Impairment of debitel goodwill	1,130
Gain on sale of real estate portfolios	(568)
Gain on partial sale of Swisscom Mobile	(3,837)
Tax effect on exceptional items (net)	(515)

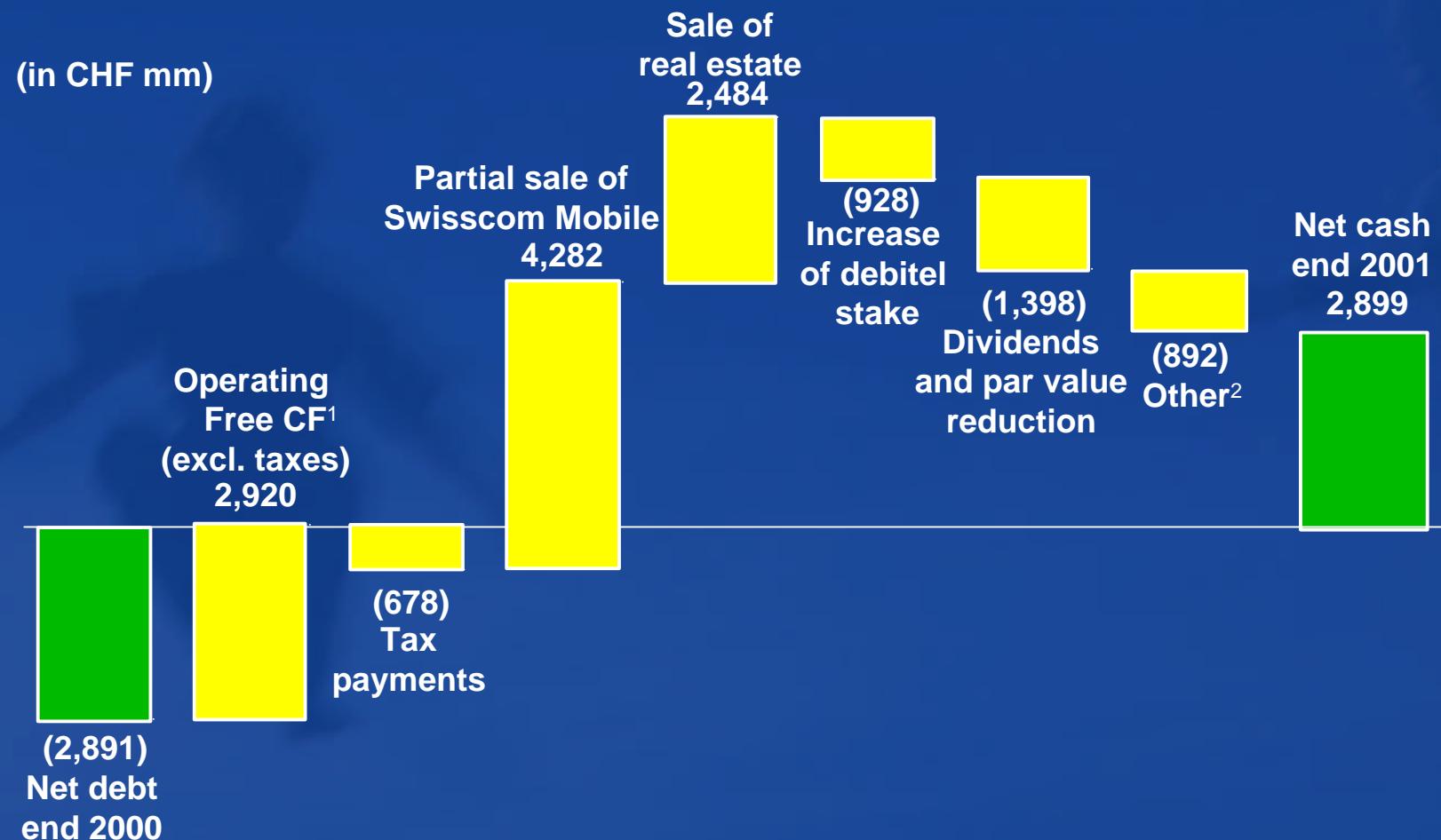
Adjusted net income 2001¹	1,174
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Adjusted EPS 2001 (in CHF)²	15.96
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¹ Adjusted only for substantial exceptional items

² Number of shares: 73.55 mm

Net cash/(debt) development



Strong net cash position achieved

¹ Net cash provided by operating activities (excluding taxes) less CAPEX

² Other: finance lease obligation real estate of CHF (746) mm and other items of CHF (146) mm

Group capital structure

(in CHF mm)	2000	2001
Short term debt	2,685	1,757
Long term debt	3,302	2,413
Interest bearing debt	5,987	4,170
Long term net finance lease obligation	480	1,330
Less: financial assets from lease-and-leaseback transactions	(1,194)	(1,295)
Less: cash, cash equivalents and securities	(2,382)	(7,104)
Net debt (net funds)	2,891	(2,899)
Shareholders' equity	8,570	12,069
Balance sheet total	22,003	24,349
Book leverage¹	33.7%	(24.0%)
Equity ratio²	38.9%	49.6%

Strong ratios and solid position

¹ Book leverage = Net debt / Shareholders' equity

² Equity ratio = Shareholders' equity / Total assets

Total cash paid out to shareholders

Financial year	1999	2000	2001
Pay-out year	2000	2001	2002
Gross dividend (in CHF per share)	15.0	11.0	11.0
Par value reduction (in CHF per share)		8.0	8.0
Share buy-back - approx. put option value (in CHF per share)			8.0
Total cash paid out to shareholders (in CHF per share)	15.0	19.0	27.0
Total cash paid out to shareholders (in CHF mm)	1,103	1,397	1,846
Nominal value before par value reduction (in CHF per share)	25.0	25.0	17.0
Nominal value after par value reduction (in CHF per share)		17.0	9.0
Number of shares before share buy-back (in mm)	73.55	73.55	73.55
Number of shares after share buy-back (in mm)			66.20
Swiss Confederation's stake before share buy-back	65.5%	65.5%	65.5%
Swiss Confederation's stake after share buy-back			62.7%

Financials – Summary & Outlook

- One of the strongest balance sheets in the sector; also after the share buy-back
- Comfortable ratios and a solid financial position
- Growth in 2001:
 - EBITDA (+9.3%)
 - Net income (+57.3%)
 - Net funds improvement of CHF 5.8 bn
- EBITDA outlook (for the group): in line with 2001
- 2002 EPS will mainly be influenced by:
 - Buy-back, which improves EPS by around 8%
 - Lower amortisation of goodwill (EPS impact of approx. CHF +2.30 p.a.)
 - Minorities: 12 months Vodafone (9 months in 2001)
 - Normalised tax expenses (Swiss corporate tax rate = 25%)

Swisscom is well positioned for value-enhancing growth

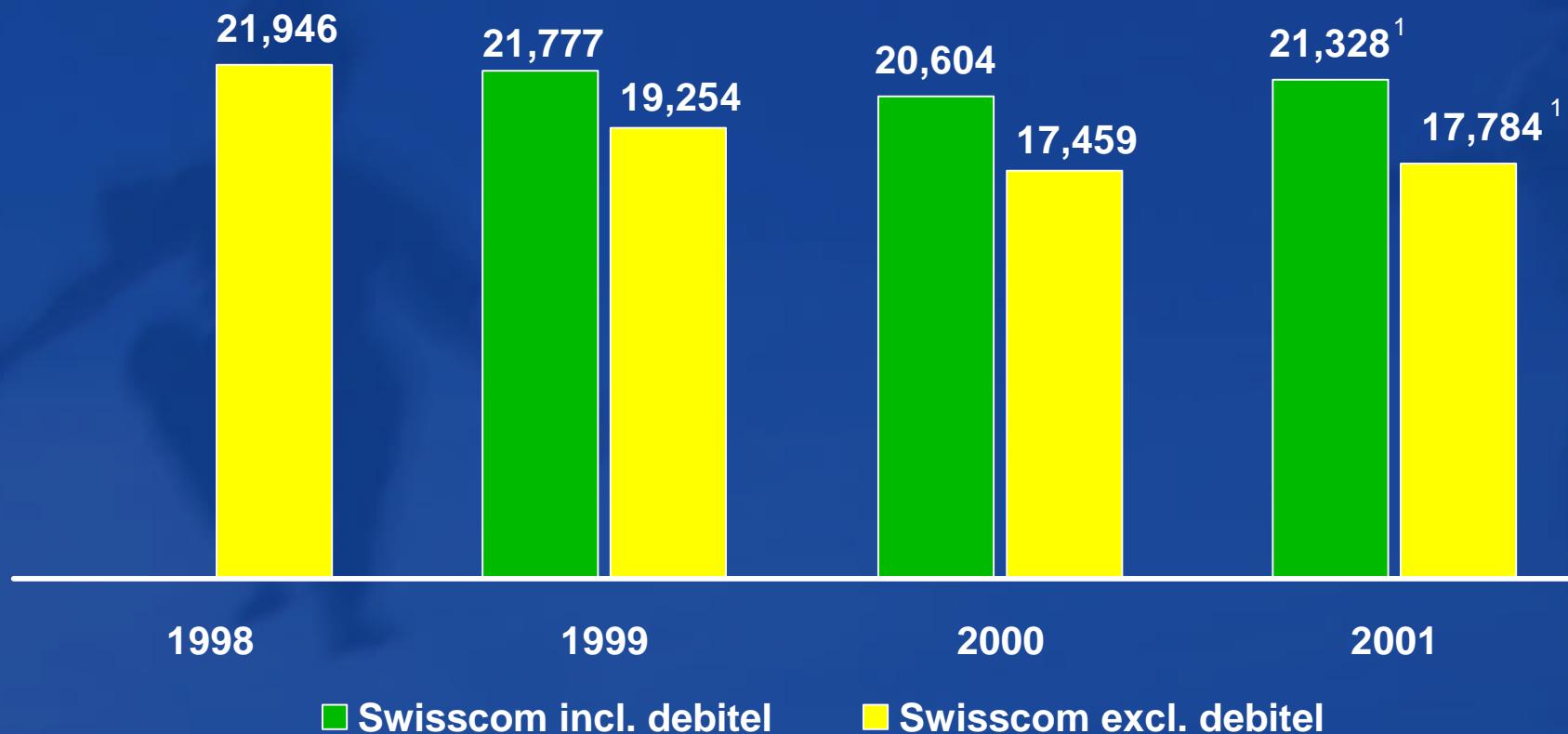


Summary & Conclusion

Jens Alder

Appendix

Headcount development



¹ The number of FTE employees at the year-end 2001 includes 493 employees of AGI which was integrated as per 31.12.2001

Tax calculation

(in CHF mm)	2001	Tax expenses	Tax rate
Income before taxes	5,155	(15)	
Impairment of debitel goodwill	1,130	374	
Gain on sale of real estate portfolios	(568)	(45)	
Gain on partial sale of Swisscom Mobile	(3,837)	186	
	1,880	500	26.6%
Tax expenses	(500)		
Equity in net income of affiliated companies	32		
Minority interest	(238)		
Adjusted net income 2001	1,174		

Group cash flow (I)

(in CHF mm)	2000	2001
EBITDA	4,034	4,409
Change in working capital	549	275
Payments for early retirements	(430)	(225)
Special contributions to pension fund		(440)
Net interests	(148)	48
Income taxes paid	(398)	(678)
Gain from cross-border tax lease transactions	214	
Net cash provided by operating activities	3,821	3,389

Group cash flow (II)

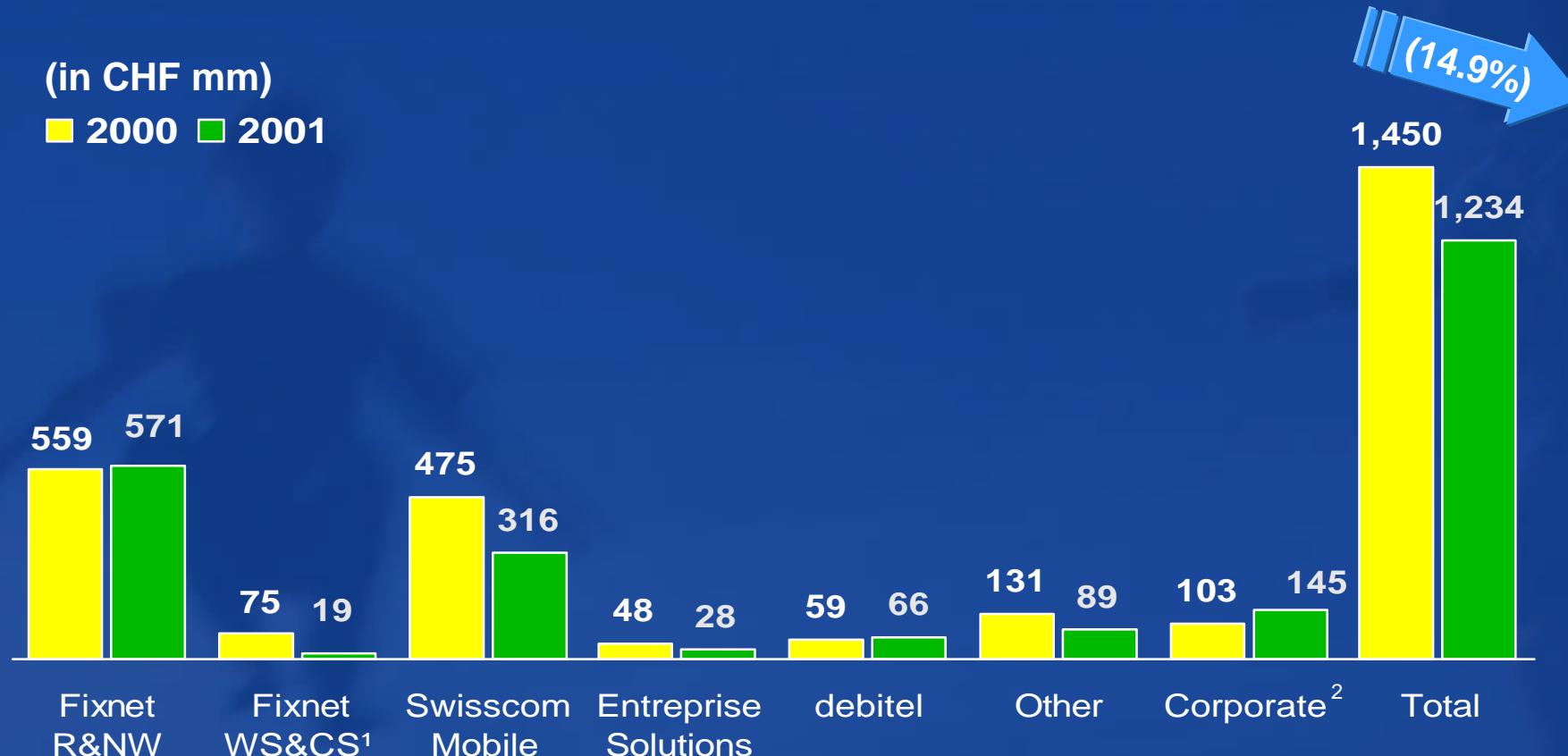
(in CHF mm)	2000	2001
Net cash provided by operating activities	3,821	3,389
Capital expenditures	(1,450)	(1,234)
Proceeds from sale of real estate ¹		1,735
Proceeds from partial sale of Swisscom Mobile		4,282
Acquisition of shares in debitel		(928)
Investments in current financial assets, net	421	(3,059)
Proceeds from sale of affiliated companies	1,734	73
Other cash flows from investing activities	198	(19)
Net cash from investing activities	903	849
Net cash used in financing activities	(3,666)	(2,709)
Net increase in cash and cash equivalents	1,058	1,529
Cash and cash equivalents at end of period	2,265	3,788

¹ Excluding sale and lease back of CHF 746 mm

Capital expenditure by segment

(in CHF mm)

■ 2000 ■ 2001

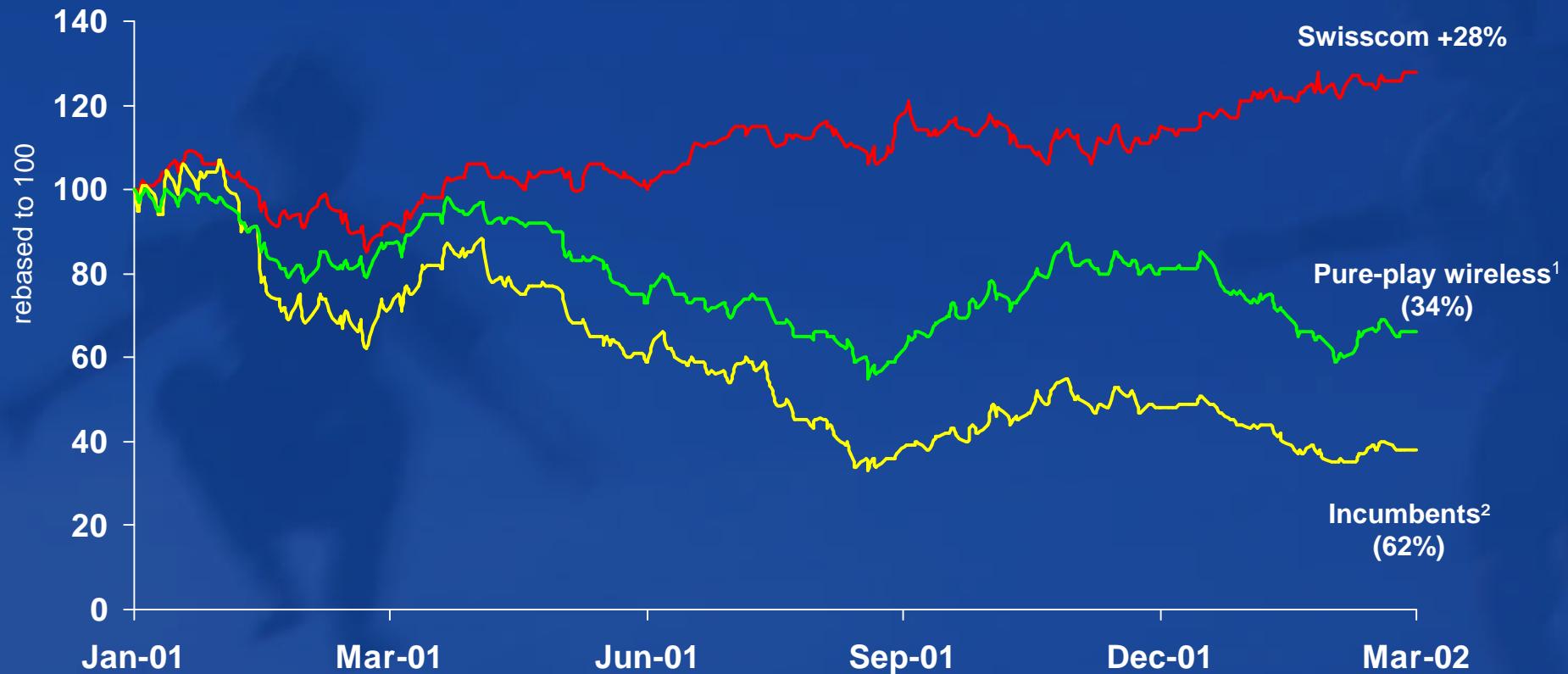


CAPEX decreased by 15%, mainly driven by delays of the UMTS network rollout and lower investments in GSM

¹ Fixnet R & NW = Fixnet Retail and Network, Fixnet WS&CS = Fixnet Wholesale and Carrier Services

² Corporate represents not allocated corporate EBITDA

Share price performance



“Swisscom – Solid as a Rock”

¹ Market-weighted index includes Vodafone, Orange, Telefónica Móviles, Telecom Italia Mobile and mmO₂

² Market-weighted index includes Deutsche Telekom, France Télécom, Telefónica, Telecom Italia and KPN

Based on share price development until closing at 19.3.2002